



CONSORT
YOUR TRUSTED INSURANCE ADVISORS

ABOUT US



“OUR SPECIALISM IS TO CREATE AN IN-DEPTH KNOWLEDGE OF YOUR INSURANCE NEEDS TO ENSURE THAT APPROPRIATE COVER IS ACHIEVED.

WE OFFER A HIGHLY PERSONAL SERVICE, SIGNIFICANTLY ENHANCING THE LEVEL OF DETAIL THAT IS DEVELOPED AND PASSED ON TO APPROPRIATE INSURERS. INDEED, ACCURATE INFORMATION IS THE KEY TO ALL WE DO.”

ALWAYS BESPOKE

We are always looking to achieve a tailor made solution; no client or business is the same – so neither are their insurance requirements. We provide a personal service and maintain consistent relationships. Throughout the insurable period our team are on hand using their expertise to advise and recommend where appropriate. We understand the ever-changing nature of business and pride ourselves on being vigilant, accessible, and attentive to each and every client.

OUR VISION

“At Consort Insurance we fully appreciate that insurance as a subject can be time-consuming. Our objective is to provide proactive, common-sense solutions for information development and we achieve this by maintaining efficient records in order to avoid repetition. Whilst we will, of course, always need to be kept abreast of changes to your business, our intention is to work alongside you to keep the process as hassle-free as possible.”

OUR BRAND

Arranging insurance cover that is all-enveloping without being unduly restrictive and providing the right answers before you learn the hard way what questions to ask – these are the two founding principles upon which Consort Insurance was established.

We employ teams of specialists whose experience is focussed on individual industry sectors: communications, media, construction, food and drink, financial services manufacturing property development, retail, transport and logistics. We work hard to ensure that your insurance cover is accessible, affordable and appropriate.

The Consort Insurance brand reflects these considered efforts. We believe our brand embodies the fresher, friendlier approach to everything that is corporate insurance.

BUILDING RELATIONSHIPS

"We are unique in that we work on a 100% transparent income basis; many will claim this verbally, very few will confirm it in writing so directly.

We take pride in building firm relationships with our clients and always remain transparent to retain trust.

We have also built strong foundations with our insurers and they embrace the unique ways in which we work."

TRANSPARENCY

Most clients/prospects will view transparency of broker income as a positive. At Consort, this underpins our company ethos; transparency fit for all, not just the few. The main positive is achieved at the Insurer side - Insurers are abundantly aware that Consort are not interested in placement incentives such as:

- Overrides
- Work transfer payment
- Commissions
- Share allocation schemes

As such, they know that to win the business they need to provide their most competitive rating structure with their most relevant and expansive wording(s); we perceive this is an extremely reassuring and appropriate method for our clients.

To confirm, we are a completely independent insurance broker.

EMBRACING TECHNOLOGY

"Consort Insurance embrace technology in line with our partners and insures; thus we are extremely proactive in retaining and developing information both for our current clients and prospects.

We have also developed a Client Service Portal which allows our clients direct access to their information as and when it is required. In addition, we have a Claims App – one of several methods our clients can choose from to notify us of an incident. This method allows notification in seconds anytime, anywhere."

OUR CLAIMS APP



First Notification of Loss (FNOL) is extremely important as once insurers are provided with precise claims information they will be able to assess liability and assist you where necessary. Insurers are able to control any third party claims and where possible minimise and control costs.

Current legislation means that there are certain claims (personal injury) which must be responded to within restricted timeframes. With this in mind, we produced the Claims App – it is in no way intended to reduce interaction between us and our clients. Its purpose is solely for the convenience of our clients in order to encourage the ideal situation of reporting incidents on the same day of occurrence - ultimately resulting in the best outcome for the client.

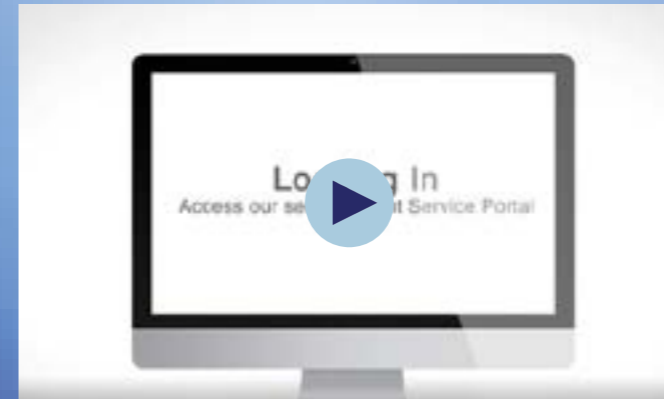
VIDEO DEMONSTRATION



OUR CLIENT SERVICE PORTAL

This portal is client-friendly, allowing you direct access to your information as and when it is needed. The system clearly presents the information, allowing you to see what we see. It is by no means meant to replace our core communication – we prefer to be present as and when we are required. However, the portal ensures a consistent and functional platform for you and us to store and view insurance information.

VIDEO DEMONSTRATION





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